



1 P-R-O-C-E-E-D-I-N-G-S

2 10:36 a.m.

3 CHAIRPERSON ANDERSON: The next case  
4 on our calendar is Case No. 19-CMP-00050,  
5 BIN-1301, License No. 91682. This hearing has  
6 been continued to December 4, 2019, at 11:00 a.m.  
7 The Board will, therefore -- we will be in recess  
8 until our 11:00 hearing.

9 (Whereupon, the above-entitled matter  
10 went off the record at 10:37 a.m. and resumed at  
11 11:08 a.m.)

12 CHAIRPERSON ANDERSON: Sir, you wanted  
13 to address the Board. What's your name?

14 MR. SMITH: I do, Robert C. Smith.

15 CHAIRPERSON ANDERSON: Yes, sir.  
16 What's the nature of --

17 MR. SMITH: My company is Nightclub  
18 Security Consultants. I've been back in D.C. for  
19 about 15 years. Last time I spoke with you, Mr.  
20 Chairman, was about a year ago, sir, I was here a  
21 couple of times the year before that. Our  
22 company was the first one back in D.C., back when  
23 the late Skip Coburn was around. He invited me  
24 back with the Restaurant Association. We offered  
25 to come out and show them kind of a dog and pony

1 what we did way back when. They liked it. Our  
2 first client was Marc Barnes, then Tony & Joe's.  
3 We've grown out here in the D.C. region, got 25  
4 active clients.

5 We provide the host security training  
6 program, some of your applicants may have talked  
7 about training with our company. That's what we  
8 do. Tomorrow, we're here on the behest of the  
9 mayor to provide our active shooter training. We  
10 did it a month ago with about 200 people at Penn  
11 Social, down below, their basement.

12 It's a free training that we offer to  
13 the city. The Mayor's Office of Night Life and  
14 Culture, Mr. Townsend invited me back after he  
15 saw what we did down in Miami with similar  
16 training. Tomorrow, we're doing a shorter  
17 version, about 90 minutes.

18 I sent Ms. Jenkins an email, an  
19 invitation to all of you. There is no cost. The  
20 mayor's office is footing the bill. There  
21 wouldn't be any Board conflict. A board before  
22 you, maybe three boards before you, attended our  
23 training session when we held it at -- that was  
24 in Georgetown, I can't remember, some 10-15 years  
25 ago. Ms. Jenkins attended probably eight years

1 ago. I just wanted to introduce myself, let you  
2 know that we're here in town probably every two  
3 months. We keep abreast of the events that you  
4 put out on your calendar.

5 We watch if our clients are involved,  
6 and we reach out to them proactively to say look,  
7 if this is what you're going to do. You've seen  
8 me talking to a couple of the attorneys in the  
9 back, some of the licensees that walked out.

10 That's what my business is, to guide  
11 them in the right direction, not to offer one  
12 size fits all solutions, but solutions just for  
13 them. I wanted to offer my card to each of you,  
14 just so you can look at what we do, how we do it,  
15 and we're a resource.

16 I've offered my services many times to  
17 ABRA, through Fred and other people. I'm a  
18 former police officer. I retired after 20 years  
19 at San Diego PD eight years ago, running this  
20 company full time. Any time I'm dealing with an  
21 agency, regulatory agency, our training is no  
22 cost. You all are more than welcome to attend  
23 any of our sessions we have just to see what is  
24 being done nationally regarding the training of  
25 in-house guards. Finally, California was the

1 first state, nine years ago, to mandate this  
2 training. It's now law for any in-house guard to  
3 have a 16-hour training program, besides the  
4 background check, NCIC and FBI background check,  
5 and a registration with the state.

6 We have License No. 1 because I wrote  
7 the program. We helped Philadelphia. We're  
8 helping Miami. We helped the State of Texas  
9 write a similar program. It's not about, so  
10 much, business, because I can't handle that  
11 business, but about 8 percent of our business is  
12 greater good stuff.

13 That's why I've offered Martha or  
14 anyone else on your Board to attend our training  
15 for free, so you can be abreast and a little bit  
16 more knowledgeable when it comes to -- when you  
17 have an investigator talking about an incident,  
18 you kind of know what the industry standards are  
19 regarding use of force, civil liability, use of  
20 handcuffs or not or IDs or confiscation. These  
21 are some unique laws that don't really get out  
22 there. With that, I'll end my hello, and I'd  
23 like to leave you cards, if I can.

24 CHAIRPERSON ANDERSON: Just a quick  
25 question. Where's the training tomorrow?

1 MR. SMITH: It's at Penn Social,  
2 second level Penn Social, starts at 1:00. It's  
3 only going to be about 90 minutes. The fire  
4 department will speak, the police department will  
5 speak. I think there's another group that will  
6 speak.

7 I'll do about a 90-minute unique  
8 training regarding the most common type of active  
9 shooter within the bar world. D.C.'s had a few  
10 of them within the bars and clubs, and that's  
11 what we train on. We don't do a lot of long gun  
12 elevated shooter stuff. I've been training since  
13 1999, after Columbine, with active shooter  
14 training.

15 CHAIRPERSON ANDERSON: All right,  
16 thank you.

17 MR. SMITH: Thank you.

18 MEMBER SHORT: I'd say one question,  
19 if I could, Mr. Chair.

20 MR. SMITH: Yes, sir.

21 CHAIRPERSON ANDERSON: Go ahead, Mr.  
22 Short.

23 MR. SMITH: Thank you.

24 MEMBER SHORT: After the Las Vegas  
25 debacle, we already know, here in Washington,

1 D.C., it's not if, it's when, is there any  
2 training or any offering to our hospitality  
3 community regarding that long gun shooting over  
4 there in Las Vegas?

5 MR. SMITH: No, sir.

6 MEMBER SHORT: Thank you. That's all  
7 I have.

8 MR. SMITH: If I can now add, there  
9 probably won't be any training like that. It's a  
10 very difficult item to train on. That type of  
11 incident that went on was planned for weeks, if  
12 not months. They still don't know the reason.  
13 The settlement just occurred last month with all  
14 the families and victims of that issue.

15 The MGM and their company is still  
16 going forward with a federal lawsuit because they  
17 want to get the definition of terrorism changed  
18 because that didn't fit the definition. The only  
19 reason it didn't fit is because they do not know  
20 his motivation. We talked about it. We train on  
21 those incidents. Tomorrow, we'll talk about ten  
22 minutes based on the nationals and the World  
23 Series, pre and post, pre in Houston and post  
24 here.

25 MEMBER SHORT: We're glad you're in

1 town.

2 MR. SMITH: We'll talk about that  
3 (Simultaneous Speaking).

4 MEMBER SHORT: We know what's going to  
5 happen. It's going to be something very special  
6 this city hasn't seen in a long time.

7 MR. SMITH: No, (Simultaneous  
8 Speaking).

9 MEMBER SHORT: It puts a bullseye on  
10 us.

11 MR. SMITH: Thank you very much, sir.

12 MEMBER SHORT: Thank you very much.

13 (Whereupon, the above-entitled matter  
14 went off the record at 11:14 a.m.)

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C E R T I F I C A T E

This is to certify that the foregoing transcript

In the matter of: Bin 1301

Before: DCABRA

Date: 10-23-19

Place: Washington, DC

was duly recorded and accurately transcribed under  
my direction; further, that said transcript is a  
true and accurate record of the proceedings.

*Neal R Gross*

-----  
Court Reporter

**NEAL R. GROSS**

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