DISTRICT OF COLUMBIA
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ALCOHOLIC BEVERAGE CONTROL BOARD
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MEETING

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IN THE MATTER OF:
:
Aslin DC Beer, LLC, :
:
t/a Aslin Beer Company : Fact Finding
:
1740 14th Street NW : Hearing
:
License #118555 :
:
Retailer CT - ANC 2F :
:
(Application for a New :
License)
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Wednesday
July 28, 2021

The Alcoholic Beverage Control Board
met via WebEx videoconference, Chairperson
Donovan W. Anderson presiding.

PRESENT:

DONOVAN W. ANDERSON, Chairperson
BOBBY CATO, JR., Member
RAFI ALIYA CROCKETT, Member
EDWARD S. GRANDIS, Member
JENI HANSEN, Member
JAMES SHORT, JR., Member

ALSO PRESENT:

SIMONE ANDREWS, DC ABRA Staff
ANDREW KELLEY, Applicant
ANDREW KLINE, Applicant's Counsel
CHAIRPERSON ANDERSON: All right, I'm going to recall it's a fact-finding hearing on Aslin, Aslin Beer Company, license number 118555. Mr. Kline is here. Mr. Kline, is your client now available to join us for this case?

MR. KLINE: I'm advised that Andrew Kelley is available and should be on.

CHAIRPERSON ANDERSON: Ms. Andrews, can you please --

MS. ANDREWS: Sure.

CHAIRPERSON ANDERSON: -- elevate the rights of Mr. Kelley, please?

MS. ANDREWS: Stand by. Mr. Kelley's rights have been elevated. That's all, Mr. Chair.

CHAIRPERSON ANDERSON: All right, thank you. Mr. Kelley, if you have a camera -- can you please keep your phone on mute, but if you have a camera, please turn your camera on, sir, please? All right, thank you. I hope that you are not in a moving vehicle, sir. Mr. Kelley?

MR. KELLEY: Hi, I'm actually parked
in a car.

CHAIRPERSON ANDERSON: All right, thank you, sir. All right, the board now has six board members because Ms. Hansen has rejoined this hearing, and as I stated earlier, that Mr. Cato has joined us, so we have all six members of the board are participating in this hearing.

All right, this is another fact-finding --

MEMBER SHORT: Mr. Chair, the case number on this one is?

CHAIRPERSON ANDERSON: There is no case number, Mr. Short, because it's a fact-finding hearing, so there is no case number.

MEMBER SHORT: The name of the licensee?

CHAIRPERSON ANDERSON: It's Aslin Beer Company.

MEMBER SHORT: Okay.

CHAIRPERSON ANDERSON: The license number is 118555.

MEMBER SHORT: Thank you.

CHAIRPERSON ANDERSON: All right, this is another fact-finding hearing and Aslin Beer Company has applied for a CT license, which is a
sidewalk café, and a brew pub endorsement.

Although Aslin is new to the District, they have three craft breweries in Virginia. It's my understanding that they have three craft breweries in Virginia.

The application prepared on June 16, licensing agenda. At the time, the board requested a fact-finding hearing because the applicant that was seeking a CT license is also a manufacturer.

D.C. Official Code Section 25-302(1) provides that no manufacturer or wholesaler shall hold more than 25 percent or more interest in a retailer applicant's business if the application would be influenced to purchase alcoholic beverages from the manufacturer.

All right, so Mr. Kline, as you aware, this is a fact-finding hearing, and so maybe I'll have you start. You or your client can start and tell us what is going on with this establishment.

MR. KLINE: Okay, so Mr. Chairman, thank you for that, and thank you for pointing out that Aslin has been well-established in Virginia.

They're excited about the possibility
of opening their first location in the District of Columbia, and as you mentioned, have applied for a CT with a brew pub endorsement because it is their intention to brew beer at this location in the District.

We have a number of competing public policies involved and the statute is perhaps a bit contradictory, but I think and I'm hopeful as we plow through it, there will be an understanding as to a policy that encourages this type of activity and encourages this business.

Not only are we looking at 25-302, but we are also looking at 25-117(f), specifically (f)(2), and that, as you pointed out, 25-302 says that no manufacturer, and I'm going to paraphrase a bit, shall has such a substantial interest in the applicant's business such that the applicant would be influenced to purchase alcohol from the manufacturer or wholesaler.

Subsequent to that, in 2018, the law was amended to contain 25-117(f)(2) which specifically relates to the brew pub endorsement, and (f) says a licensee holding a brew pub endorsement shall be authorized to sell and deliver beer directly to a consumer for off
premises consumption if the beer is, and there is
one, two, and three.

Number two is what we're focused on,
manufactured by the holder of the brew pub
endorsement or an entity, regardless of
jurisdiction, with a shared ownership interest of
five percent or more in the location where the
brew pub endorsement is located.

Now, that reflects a recognition that
someone engaged in the brewery business and
brewing beer that is not located, or is located
or is not located as the case may be in the
District of Columbia could have a shared
ownership interest in a D.C. licensed brew pub,
and under those circumstances, they could sell
for off premises consumption the beer
manufactured by the affiliated entity.

CHAIRPERSON ANDERSON: Mr. Kline, I'm
sorry, what is the provision you just pointed
from again? I'm sorry.

MR. KLINE: Yes, 25-117(f),
specifically (f)(2).

CHAIRPERSON ANDERSON: Is it (f)(2)?

MR. KLINE: Yes.

CHAIRPERSON ANDERSON: Okay, I'm
MR. KLINE: Okay, so 25-117 are the brew pub endorsement requirements and qualifications. Now, mind you, this was passed in 2018, long after the restrictions of 25-302.

And in 25-117, if you drop down to (f), it says a licensee holding a brew pub endorsement shall be authorized to sell and deliver beer directly to a consumer for off-premises consumption if the beer is manufactured by the holder of the brew pub endorsement, which in this case would be the applicant as you were talking about, or an entity, regardless of jurisdiction, with a shared ownership interest of five percent or more in the location where the beer pub endorsement is located.

So, the entity that we're talking about is the Aslin Beer parent company which is located in Virginia. So, in order to meet this requirement so that they can sell beer for off-premises consumption, they have to have an ownership interest of at least five percent.

Now, this is important because this reflects an exception to the 25-302 suggestion...
that they not have an interest, direct or
indirect, such that they would be influenced to
purchase alcohol from the manufacturer or
wholesaler because there is a blatant recognition
that they can have an interest so that they might
promote this brand that will be produced at the
District location under the brew pub endorsement,
but also is manufactured in Virginia under
Aslin's licenses there.

   So, I mean, there's clearly tension
between the two provisions because if you read
25-302 and you construe it strictly, then you
construe 25-117(f)(2) right out of existence, and
given that 25-117(f)(2) came into existence
afterwards, we would submit it would be
inappropriate to read that out of existence.

   And it's our position that there's an
acknowledgment that an interest is permissible
under 25-117(f)(2) where you have this joint
branding situation, which is exactly what we hope
to accomplish here.

   Now, in preparing for this hearing, we
did inquire of board's counsel and licensing
staff as to what the concerns were. The only
thing that we got back was there was concern that
there wouldn't be anything else sold. We can assure you that's not the case. It is the intention here to feature a variety of craft beers.

Aslin has relationships with many craft brewers throughout the country, and it's their hope that this location be a place where these various brands can be featured, would be available and would be sold.

There's extensive legislative history on 117, and the main concern that was raised in the legislative history, and this was actually Mr. Moosally is quoted on page seven of the June 4, 2018 report on Bill 22-537, the Omnibus Alcoholic Beverage Regulation Amendment Act of 2018, where he expresses the concern that the intent of the various pub permit licenses, be they brew pubs, distillery pubs, wine pubs or what have you, is for manufacturers to manufacture their own products.

And that's exactly what we want to do here, although the concern here is the opposite expressed by Mr. Moosally in the summary of his testimony and also in a couple of letters that are contained in the legislative history, is that
licensees would get brew pub endorsements and
then not sell a manufacturer product, that they
would sell -- you know, that they would use that
as a way to be able to sell other brands
manufactured by others for off premises
consumption.

And the policy concern expressed is to
allow manufacturers to manufacture their own
beverages in the District, get a foothold and
sell them, and that's exactly what this applicant
intends to do.

CHAIRPERSON ANDERSON: So, Mr. Kline,
so are they actually -- will they actually be
manufacturing beer at this site?

MR. KLINE: Absolutely, yes.

CHAIRPERSON ANDERSON: So, how much
beer are they going to manufacture at the site?

MR. KLINE: I mean, as much as they
can. I mean, it depends upon in terms of demand.
Mr. Kelley, how many barrels or what number can
you give the board in terms of how many, you
know, what you would expect capacity to be?

MR. KELLEY: Yes, so we have a one-
barrel system that will be onsite and --

CHAIRPERSON ANDERSON: You have a
what? I'm sorry, Mr. Kelley. You said you have
a what?

MR. KELLEY: A one-barrel system that
will be onsite with two one-barrel fermenters,
and we'll be using that as an R&D and special
project facility.

CHAIRPERSON ANDERSON: Mr. Kelley,
you're speaking French to me, sir. You are very
comfortable in your area, but I have no idea what
you're talking about, and you're doing what we
lawyers do. We do lawyer speak.

So, what I'm asking you to do, sir,
please speak English so someone who is not in
your area will understand what you're saying.

So, let's start back over because I
have no idea what you just said. I know that
someone in the industry clearly understands what
you're saying, but I don't because this is not my
area, so let's start back over again, sir,
please.

MR. KELLEY: Yes, so we'll be making
one and a half hectoliters of beer.

CHAIRPERSON ANDERSON: What does that
mean, sir?

MR. KELLEY: I'm just messing with
you. I'm sorry.

CHAIRPERSON ANDERSON: All right.

MR. KELLEY: We're going to be making 31 gallons of beer at a time and fermenting two batches at a time at 31 gallons each. So, that 31 gallons equals two half-kegs, which you may be familiar with.

CHAIRPERSON ANDERSON: Okay, but is that, in the larger scheme of things, is that a lot of beer? How much beer are you going to sell at this facility? So, is that a lot of beer that you're making?

MR. KELLEY: Yes, so each month, we'll be making approximately, let's call it 150 gallons of beer. That is about 10 to 20 percent of the product that we'll probably be selling on a monthly basis, and then we'll supplement the District with beers that are contracted to our parent company as a beer company.

And then we'll also be selling wine and cider from Virginia and Maryland, maybe even D.C. wineries and cideries, and then like Andrew Kline said, we'll be selling beer from other breweries to supplement the difference.

CHAIRPERSON ANDERSON: Now, sir, let
me ask you a question. How do you plan to get
the beer from Virginia to D.C.? Are you going to
buy it from the wholesaler or are you going to
use an import permit, request an import permit?
How do you intend to get the beer that's in
Virginia or -- the Aslin beer. How do you get it
into D.C.? You're going to buy it?

(Simultaneous speaking.)

CHAIRPERSON ANDERSON: I'm sorry, go
ahead.

MR. KELLEY: So, technically it will be
a contract brewery, so we'll be just like any
other brewery in D.C. If they can't enough
onsite, they would go to another brewery and
contract beer through that brewery, whether if
they're in D.C. or any other jurisdiction, and
that beer will be made specifically for the Aslin
D.C. entity.

And it will not have to go through a
wholesaler because of that because as a beer, the
D.C. entity will be paying excise tax on that
contracted beer.

(Simultaneous speaking.)

MR. KLINE: If I may clarify, Mr.
Anderson?
CHAIRPERSON ANDERSON: Yes.

MR. KLINE: So, to the extent that the brands are available from local sellers, then, yes, they would be purchased from local wholesalers as is required by law.

To the extent that they're not available in kind or quantity, which is, I think, the expectation that's it's probably faced with most of what will be sold, then it will be brought in under the import system.

CHAIRPERSON ANDERSON: So, approximately what -- all right, I'm sorry. So, are you saying that the Aslin, the company in D.C. would be contracting with the Aslin in Virginia to bring the product in?

MR. KLINE: Yes.

CHAIRPERSON ANDERSON: So, explain that to me. I'm not well-versed in this area. So, I know you said, Mr. Kelley, you explained it, but I'm not well-versed in that, so explain to me how that process works, sir.

MR. KLINE: Okay, so to the extent -- and if Aslin ends up with a distribution agreement with D.C. wholesalers, it will be bought through D.C. wholesalers.
In other words, if the company in Virginia enters into such an arrangement, unless and until that happens, then they would, the brew pub in D.C. would bring the beer in under the import permit system, meaning get the import permit and bring it into the District so that it transferred to the licensee in the District under the import permit system. Is that clear?

CHAIRPERSON ANDERSON: All right, okay, fine, now let me ask a question. Who are the officers for Aslin D.C. Beer, LLC?

MR. KLINE: Mr. Kelley, do you recall offhand or should I look, because I don't recall offhand?

MR. KELLEY: Yeah, so Andrew Kelley, myself, and Kai Leszkowicz.

CHAIRPERSON ANDERSON: And who, I'm sorry, who?

MR. KELLEY: Kai Leszkowicz.

CHAIRPERSON ANDERSON: Can you spell that person's name? We're having it transcribed, so just for the court reporter.

MR. KELLEY: Do you mind if I just put it in the chat so you all can see it?

CHAIRPERSON ANDERSON: Yeah, that's
fine, so the court reporter will know how to
spell the name. That's just for that purpose.

MR. KELLEY: I don't know why it won't
let me send it, but it's L-E-S-Z-C -- wait, you
confused me, L-E-S-Z-K-O-W-I-C-Z.

CHAIRPERSON ANDERSON: And what's the
first name, I'm sorry, again?


CHAIRPERSON ANDERSON: And who is this
person?

MR. KELLEY: He's my business partner
and co-owner --

CHAIRPERSON ANDERSON: And so --

MR. KELLEY: -- of Aslin Beer Company.

CHAIRPERSON ANDERSON: So, you both own
100 percent of this entity?

MR. KELLEY: No, we do not. We own
collectively approximately 70 percent.

CHAIRPERSON ANDERSON: So, who are the
other 30 percent owners? I mean, are the other
owners more -- I'm sorry. Is there another
individual who owns more than ten percent?

MR. KELLEY: No.

CHAIRPERSON ANDERSON: Okay, now what's
the relationship between the Aslin -- do you have
any interests in Aslin, the manufacturer in
Virginia?

MR. KELLEY: Yes, most definitely.

CHAIRPERSON ANDERSON: So, you have
some financial interests in the Aslin company in
Virginia?

MR. KELLEY: Yes.

(Pause.)

CHAIRPERSON ANDERSON: Now, what is it
that -- so tell us about the -- what type of
business -- does Aslin operate any -- tell me
what business entity, if any, if you're aware,
does Aslin have in Virginia?

MR. KLINE: Three manufacturing
facilities, right, Andrew?

MR. KELLEY: Correct.

MR. KLINE: Three breweries.

CHAIRPERSON ANDERSON: And so do they
sell to the public or are they just
manufacturers, or what type of entities are they?

MR. KELLEY: They're manufacturing
entities, but we have tasting rooms at two of the
three locations.

CHAIRPERSON ANDERSON: Explain, just
for the record, explain what that means, please?
MR. KELLEY: Yeah, so it's a similar concept to what we're trying to do in D.C. We make beer onsite and sell beer direct to consumers onsite.

CHAIRPERSON ANDERSON: So, in Virginia, how are they licensed? Are they licensed as a manufacturer, retailer? How are they licensed in Virginia?

MR. KELLEY: Yeah, so it's a little bit different. So, in Virginia, as a manufacturer, you can sell beer onsite, so they're licensed as breweries. At one of our locations, we also have a restaurant license which allows us to sell other beer and wine onsite.

CHAIRPERSON ANDERSON: Okay, now let me ask you a question. Just be specific. What is your relationship or tell me, explain to us what's the relationship between this entity that's been applied, that a license has been applied for in Virginia, I'm sorry, in D.C., with the entities in Virginia? Explain what is the relationship? What is the legal relationship between those entities, please?

(Simultaneous speaking.)
CHAIRPERSON ANDERSON: I'm sorry, they're what?

MR. KLINE: Go ahead, Andrew.

MR. KELLEY: They're wholly-owned subsidiaries.

CHAIRPERSON ANDERSON: Of, I'm sorry, of what?

MR. KELLEY: Of Aslin Beer Company.

CHAIRPERSON ANDERSON: So, explain again what that means. What does that mean?

MR. KELLEY: It means that Aslin -- it means that the same ownership of Aslin owns Aslin Beer D.C.

CHAIRPERSON ANDERSON: Okay, all right, now what -- has any -- has Aslin Beer Company in Virginia or any other individual or entity listed -- I know you're talking about, this is more so talking about 302, but this is more under 302.

So, has any manufacturer, or, I'm sorry, the business entity in Virginia, have they contributed, rented, loaned, or given any money to the applicant in this case, to you in this --

I guess they're fully-owner subsidiaries --

MR. KELLEY: Yeah, they're going to be
the owner. We make no bones about it and we
think 117 --

(Simultaneous speaking.)

CHAIRPERSON ANDERSON: You have
answered the question. You have answered the
question prior.

MR. KELLEY: At least I got one right
today.

CHAIRPERSON ANDERSON: Thank you.

(Laughter.)

CHAIRPERSON ANDERSON: Now, are any
establishments in D.C. providing, selling Aslin
Beer? Are you aware?

MR. KELLEY: Aslin Beer distributes
through Hop and Wine Beverage, the wholesaler in
D.C.

CHAIRPERSON ANDERSON: So, there are
other facilities that are selling this, is that
correct?

MR. KELLEY: Correct, yeah.

CHAIRPERSON ANDERSON: Now, tell me
again, what is it that's been -- just to clarify
the record, what is it that is being requested?
What type of license is being requested by your
entity in D.C.? What is it that's being
requested from the agency?

MR. KLINE: A CT license with a brewery pub endorsement.

CHAIRPERSON ANDERSON: Okay, all right, are there any other questions that any board members want to ask? Yes, Mr. Short?

MEMBER SHORT: Okay, Mr. Andrew Kelley, how are you today?

MR. KELLEY: Great. How are you?

MEMBER SHORT: Just fine. Mr. Kelley, so you want to open up a location at 1740 14th Street, NW?

MR. KELLEY: Correct.

MEMBER SHORT: Okay, is that the corner of 14th and S or 14th and T?

MR. KELLEY: 14th and S, correct.

MEMBER SHORT: 14th and S, okay, I thought so, okay. At any rate, so you could break it down where I could understand it also. In the barrels of beer you're talking, you mentioned three barrels. You could be having one, but at any rate, for each barrel, how many single servings of beer, of your craft beer for each barrel?

MR. KELLEY: There are approximately
300 12-ounce pours.

MEMBER SHORT: 300 is how many?

MR. KELLEY: 300 12-ounce pours.

MEMBER SHORT: Okay, thank you. Okay, that explains it a little better for me. And also, you'll be manufacturing beer right there at 14th and S?

MR. KELLEY: We will have manufacturing at 14th and S.

MEMBER SHORT: Manufacturing, and so if I were the community person and I wanted to know manufacturing beer, does that present any environmental or public safety concerns to manufacture beer in that location?

MR. KELLEY: No, it does not.

MEMBER SHORT: Can you just briefly for the record explain? Because community people do tune in to local business and community people read our manuscripts.

So, the bottom line is, so explain the manufacturing that you're going to do and how it's -- you're using electricity? You're going to use gas? Are you going to -- what is the process you're going to use to manufacture there?

MR. KELLEY: Yes, so we have three
very large stainless-steel pots, and we use electricity --

MEMBER SHORT: What are the sizes of those pots?

MR. KELLEY: They are one barrel, so 31 gallons.

MEMBER SHORT: Okay.

MR. KELLEY: And we use electricity. I'm going to dumb it down, but it's similar to a hot water heater having electrical elements in the pots to heat up the mash. The mash is a combination of the grain and water which creates the wort over time at a high temperature.

When that mash process is done, we transfer the wort, which is just the liquid piece of that combination, over to the boil kettle, and we boil it just like you would a soup --

MEMBER SHORT: Okay, that's great.

MR. KELLEY: -- at --

MEMBER SHORT: That's great, Mr. Kelley. Now, Mr. Kelley, for the fumes coming off of it, how are you going to --

CHAIRPERSON ANDERSON: Hold on a minute. Mr. Kelley, while Mr. Short is asking a question, please mute your microphone and vice
versa please, okay? So, Mr. Kelley, please mute your microphone. Go ahead, Mr. Short.

MEMBER SHORT: Okay, Mr. Kelley, the question I was going to ask you is now I do know for manufacturing beer, if you're close to any kind of manufacturing of beer, that smell goes into the air.

I mean, it's not a bad smell. It's kind of a very pleasant smell. So, how is that going to be vented into the community?

MR. KELLEY: It's open air similar to an exhaust hood at a kitchen.

MEMBER SHORT: Okay, that's what I wanted to hear. So, there are no environmental requirements that the vent be a certain height off the top or --

(Simultaneous speaking.)

MEMBER SHORT: -- there are no regulations in the District of Columbia that would prevent your stack being a certain height or how much you can --

MR. KLINE: Mr. Short, as you're aware given your broad experience, I mean, there certainly are building code requirements with respect to stack height and what have you, and
assuming we get through this process, this is the first part of it, and then, of course, we have to go through the application process and the opportunity for community input, but along with that would be the requirement of complying with all of the building code requirements of DCRA in the construction of the project similar to other brew pubs that have been erected in the District of Columbia.

MEMBER SHORT: Okay, Mr. Kline, you know my mind when it comes to public safety, but the bottom line is I wanted to put it in for any community persons who are looking at this or read it later, that those kind of questions, before it even comes into the community, that the board has already asked those questions and you've answered them adequately, and thank you very much for that, but again, this license is now, you're just in the wishing stages, correct? You haven't gone through any of the --

MR. KLINE: We hope we're going to be in the application process. We filed an application and licensing said well, we think you should go speak to the board, and here we are speaking to you.
MEMBER SHORT: Okay, all right, now those questions were answered very adequately for me and you polished them off just completely. Thank you, Mr. Kline, and thank you, Mr. Andrew Kelley. Thank you.

CHAIRPERSON ANDERSON: Any other questions by any other board members? Mr. Kline, just wrap up for us just one more time, either Mr. Kline or Mr. Kelley, just for the record just tell us what the business model and what is being specifically requested from the agency, please?

MR. KLINE: All right, so we have filed an application for a CT license with a brew pub endorsement. The intention is to introduce Aslin Beer as a product manufactured in the District at this brew pub, supplemented with beer brought in from the other Aslin facilities and other craft brewers from around the country with which Aslin has developed a relationship over the years.

And we're simply asking that the application be able to move forward notwithstanding the provisions of 25-302 because it seems that the provisions of 25-117(f) contemplate something different and contemplate
different relationships.

When one is talking about a licensed facility with a brew pub endorsement, 25-117 explicitly contemplates that that brew pub might, it's not required to, but might have a relationship and is required to have an ownership interest in one instance of at least five percent so that there could be co-production, co-branding, and development of the brand in the District, and we're requesting that the application be allowed to proceed on that basis.

CHAIRPERSON ANDERSON: Just one more question. Another question came. Approximately how many beers will be sold in this establishment if you know?

MR. KLINE: We hope a whole lot, but Mr. Kelley, I'll let you --

CHAIRPERSON ANDERSON: I'm sorry, brands. I'm sorry, brands.

MR. KLINE: Oh, brands.

CHAIRPERSON ANDERSON: Yes, yeah, brands of beer.

MR. KLINE: Mr. Kelley, do you want to answer that?

MR. KELLEY: Yes, so probably
somewhere between four -- our goal is to have four brands at a single time, and then a few different wine brands.

CHAIRPERSON ANDERSON: So, of the four brands -- someone -- I need everyone -- everyone who is on the line needs to be on mute except Mr. Kelley. All right, so you said at each time, you'll be serving four different brands, is that correct?

MR. KELLEY: Correct.

CHAIRPERSON ANDERSON: And out of the four that will be served each time, approximately how many of the four will be brands that are not manufactured or distributed by Aslin?

MR. KELLEY: So, of the four, one brand will be Aslin Beer D.C., so what's produced in D.C., one brand will be Aslin Beer which is produced in either Alexandria or --

(Telephonic interference.)

MR. KELLEY: -- and then the two other brands will be other breweries likely.

CHAIRPERSON ANDERSON: All right, so do you -- so you're saying one brand will be Aslin Beer D.C.?

MR. KELLEY: Brewed on the premises.
CHAIRPERSON ANDERSON: Brewed, all right. All right, I don't have any other questions to ask. Any final comments that either party wishes to make?

MR. KLINE: Just very briefly, because I know it's been a long morning and the board has other things to get to, but Aslin is very excited about this opportunity and hopes that we'll be able to proceed with this project to introduce the origination and production of Aslin in the District, and further its growth regionally.

They're established in Virginia and they want to be established in D.C., and we think that this brew pub opportunity represents an excellent one for them and for the District as the District continues to be a place of growth for novel alcohol concepts.

CHAIRPERSON ANDERSON: All right, thank you, Mr. Kline, for your presentation, and thank you, Mr. Kelley, for being here today. The board will take this matter under advisement, and as you stated, that an application was submitted to the agency, and so the board will make a determination whether or not this application should move forward under the procedures that are
applicable for a new license.

And so we'll take it under advisement and make a determination whether or not this will proceed or whether or not the board believes that there are any legal impetus why this business model cannot move forward, okay? So, we'll take this under advisement. Thank you very much.

MR. KLINE: All right, thank you.

CHAIRPERSON ANDERSON: Have a great day.

MR. KLINE: You too.

CHAIRPERSON ANDERSON: All right, you're free to go, Mr. Kelley.

(Whereupon, the above-entitled matter went off the record at 12:51 p.m.)
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CERTIFICATE

This is to certify that the foregoing transcript

In the matter of: Aslin Beer Company

Before: DCABRA

Date: 07-28-21

Place: teleconference

was duly recorded and accurately transcribed under my direction; further, that said transcript is a true and accurate record of the proceedings.

[Signature]

Court Reporter