

DISTRICT OF COLUMBIA  
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ALCOHOLIC BEVERAGE CONTROL BOARD  
+ + + + +  
MEETING

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IN THE MATTER OF: :  
: :  
Daniel Kramer, on behalf of :  
Beerathon, LLC : Fact Finding  
Event Name: Bourbon Bash : Hearing  
Date of Event: June 22, 2013 :  
Pub Crawl :  
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JUNE 12, 2013

The Alcoholic Beverage Control Board met in the Alcoholic Beverage Control Hearing Room, Reeves Building, 2000 14th Street, N.W., Washington, D.C., Ruthanne Miller, Chairperson, presiding.

PRESENT

RUTHANNE MILLER, Chairperson

NICK ALBERTI, Member

DONALD BROOKS, Member

MIKE SILVERSTEIN, Member

ALSO PRESENT

KOFI APRAKU, ABRA

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P-R-O-C-E-E-D-I-N-G-S

10:51 a.m.

CHAIRPERSON MILLER: All right.

Next on our calendar is a fact finding for a pub crawl for June 22nd, 2013. The Applicant is Daniel Kramer on behalf of Beerathon, LLC and the event is Bourbon Bash.

And when you're ready, if you'd just identify yourselves for the record.

MR. KRAMER: Daniel Kramer, Beerathon, LLC.

INVESTIGATOR APRAKU: Investigator Kofi Apraku, Alcohol Beverage Regulation Administration.

CHAIRPERSON MILLER: Okay. So what I understand is this is going to be a bourbon tasting at nine establishments in Dupont Circle, or how many?

MR. KRAMER: Eight, ma'am.

CHAIRPERSON MILLER: Eight? Okay. Let's see. So it's going to be eight now? It's not going to be nine?

1 MR. KRAMER: Yes, ma'am.

2 CHAIRPERSON MILLER: Definitely  
3 eight?

4 MR. KRAMER: And I spoke with Mr.  
5 Apraku yesterday and went over the updated  
6 list, which is substantially similar to  
7 existing. And I have a printout of that as  
8 well just -- of the updated venues.

9 CHAIRPERSON MILLER: You have  
10 copies with you, or just one, or what?

11 MR. KRAMER: Copies, yes. I'm  
12 going to see how many, but definitely yes.

13 CHAIRPERSON MILLER: Okay. Yes,  
14 that would be useful to look at.

15 Okay. Thank you. And, Mr.  
16 Apraku, I guess have you seen this list?

17 INVESTIGATOR APRAKU: Yes.

18 CHAIRPERSON MILLER: And all of  
19 these places are eligible to participate in  
20 this pub crawl?

21 INVESTIGATOR APRAKU: Yes.

22 CHAIRPERSON MILLER: Okay. Do you

1 want to give us a quick overview?

2 MR. KRAMER: First of all, good  
3 morning. It's nice to see you all again.

4 This is going to be very  
5 substantially similar to prior events,  
6 specifically to the Whiskey Walk, but instead  
7 of Irish whiskey this is Kentucky bourbon.  
8 Substantially again the same venues. There's  
9 one or two maybe new ones, but I've been --  
10 you know, with the first event, I'll be  
11 honest, I had to do a lot of convincing not  
12 just of the Board, but also with the venues  
13 and with participants because it was a new  
14 thing to them. And now what happening is that  
15 they're coming to me and saying get us  
16 involved, which is a good problem to have.

17 At the same time I like to work  
18 with people and venues who have been  
19 responsible well-run and I don't -- you know,  
20 I'm going to keep going with the institutions  
21 and the general managers and the hosts that  
22 know how to run these things well. And so

1 that's kind of where we're at and that's why  
2 you'll see a lot of the same venues as in the  
3 past.

4 But other than that,  
5 operationally, logistically we're looking at  
6 -- and hopefully weather-wise -- I know there  
7 was a concern for the last gentleman, and  
8 there kind of always is with these things --  
9 hopefully weather-wise we're going to look for  
10 more of same kind of all the way around.

11 CHAIRPERSON MILLER: Is this  
12 around the same number of participants that  
13 you normally have been getting?

14 MR. KRAMER: You know, that's an  
15 unknown. My guesstimate is 400, 500. And  
16 remember, this is from noon until 10:00 p.m.  
17 There is no order. There is no rush. There  
18 is -- you know, what we encourage guests to do  
19 is to stick around at each place. Go check it  
20 out. Have a burger, a taco, whatever it is.  
21 And there's no prize for finishing. There's  
22 no requirement to visit eight venues. If you

1 visit one and just feel like staying there,  
2 well, power to you.

3 And we don't -- there's no -- and,  
4 you know, so that does a couple things: (A)  
5 is it spreads people out so that the venues  
6 are not jammed, and it also allows people,  
7 especially by doing this at a quiet time of  
8 the day, or quieter times of the day -- is  
9 that it allows them space and also gives the  
10 venue some business when they might otherwise  
11 be twiddling their thumbs.

12 CHAIRPERSON MILLER: Are you  
13 partnering with any charities in this one?

14 MR. KRAMER: Yes, this time the  
15 charity partner is the Ranger Lead the Way  
16 Fund. This is an organization that supports  
17 active duty disabled and deceased U.S. Army  
18 Rangers and their families. I ran the 10 mile  
19 -- the Army 10 miler with them a couple years  
20 ago and then took off last year because I  
21 couldn't feel my knee for a little while  
22 afterwards. But I'm doing that again.

1                   They have a really nice presence  
2                   in D.C. They're based out of New York from a  
3                   gentleman -- Mr. and Mrs. Regan, their son  
4                   Jimmy Regan died in Afghanistan. And what  
5                   they found is that when that happens there's  
6                   not a lot of support overall for families and  
7                   that's how they've -- that's what they do.

8                   So happy to partner with them.  
9                   It's an organization I've been involved with  
10                  for a couple years now. Also they're going to  
11                  be providing some of the volunteers to help  
12                  with the check-in and logistics. And if I'm  
13                  going to be having anyone do logistics, U.S.  
14                  Army people is a good start for, you know,  
15                  keeping things in order. So we have that as  
16                  well.

17                  CHAIRPERSON MILLER: So what  
18                  percentage of the proceeds goes to them?

19                  MR. KRAMER: We stick around 10  
20                  percent with pretty much every event.

21                  CHAIRPERSON MILLER: Yes. Okay.

22                  MR. KRAMER: And the reception and

1 feedback from charity organizations has been  
2 uniformly positive. I have references from  
3 those if you'd ever like to speak to them.  
4 This is a new one.

5 CHAIRPERSON MILLER: Yes.

6 MR. KRAMER: With most of the  
7 others I think they've been with us -- some of  
8 them have been repeat charities/partners in  
9 the same way that we've had repeat venues.  
10 These events are not like the \$1,000-a-plate  
11 dinners at the fancy hotel ballrooms where  
12 they can make, you know, their annual budget  
13 or whatever, but those events are not geared  
14 to the demographic that we're geared to. And  
15 so this is awareness and helping promote and  
16 spread the word about their organizations and  
17 what they do to an audience that might not  
18 otherwise know anything about them.

19 CHAIRPERSON MILLER: Yes, that's  
20 great. What is the cost to participate?

21 MR. KRAMER: The cost is \$55.  
22 We're partnering with some deal sites that do

1 discounts, so it goes down from there.

2 CHAIRPERSON MILLER: Okay.

3 MR. KRAMER: But those have time  
4 limits and whatever else.

5 CHAIRPERSON MILLER: What do they  
6 get for that?

7 MR. KRAMER: So you get the  
8 opportunity to taste eight different bourbons,  
9 one at each venue. That is not the guarantee.  
10 At each venue -- and we actually got some  
11 negative feedback about this from  
12 participants, which I actually viewed; and I'm  
13 guessing the Board will too, as positive  
14 feedback.

15 At each event that we've done, we  
16 have our own licensed bonded private security  
17 firm that checks the IDs. And then they go  
18 from I'm going to call them our ID guy to the  
19 venue's ID guy, and then they say but we just  
20 showed our ID to that guy and we got a  
21 wristband. And they say, okay, let me see  
22 your ID, please. And then that process

1 happens up to eight more times. And they're  
2 like why do we have to keep getting our ID  
3 checked? And my response is whether you're  
4 with our event or not, if you go to three  
5 places, you're getting your ID checked three  
6 times and that's the way it is in every city  
7 in America, whether you're doing an event or  
8 not. And they're like, but we already showed  
9 it. Well, that's the --

10 (Laughter.)

11 MR. KRAMER: I don't know what  
12 else to tell you. But, you know, that's the  
13 layers of, you know, checking and assuring  
14 IDs. And by having regular servers, regular  
15 bartenders who do this everyday as opposed to  
16 people who are -- you know, for instance we  
17 don't have the Rangers or the volunteers  
18 serving anything. They're just there to --  
19 oh, Ms. Miller? Okay. Check. On your way.  
20 Please have your -- actually they get their  
21 IDs checked first before they can even check-  
22 in.

1                   CHAIRPERSON MILLER: So what are  
2 the qualifications of the people who do the  
3 initial ID check?

4                   MR. KRAMER: Licensed bonded  
5 private security firm.

6                   CHAIRPERSON MILLER: Oh, okay.

7                   MR. KRAMER: The same one we've  
8 used in -- it's U.S. Safety and Security.

9                   CHAIRPERSON MILLER: Okay. And do  
10 you have other security in this event?

11                   MR. KRAMER: No.

12                   CHAIRPERSON MILLER: Just at your  
13 check-in you have security?

14                   MR. KRAMER: Just at the check-in.

15                   CHAIRPERSON MILLER: Okay.

16                   MR. KRAMER: Each venue knows -- I  
17 send them -- actually that's another they say  
18 negative, I say positive. I email them daily  
19 with how many people we're getting and  
20 reminders about, you know, capacity, zoning.  
21 Don't go over your occupancy. All those  
22 normal things just as an extra reminder. And

1       they have -- so they have their -- actually I  
2       don't want to say regular Saturday day host  
3       and management. They bump theirs up, too,  
4       because they're expecting more than normal.

5                   CHAIRPERSON MILLER: Okay. And  
6       where is the check-in for this one?

7                   MR. KRAMER: James Hoban's and  
8       Buffalo Billiards.

9                   CHAIRPERSON MILLER: Okay.

10                  MR. KRAMER: And we've used James  
11       Hoban's twice. They know the drill. It works  
12       out right well there. And then just on the  
13       other side of the Metro station is Buffalo  
14       Billiards, which is downstairs, and also a  
15       very, very spacious place, as is Hoban's.

16                  CHAIRPERSON MILLER: Okay.

17                  MR. KRAMER: That's just to -- you  
18       know, I don't think either of them -- frankly,  
19       I think we could handle 400 or 500, as we have  
20       at one venue, but this is just to even -- just  
21       make it flow even easier, just --

22                  CHAIRPERSON MILLER: Do you have,

1 you know, contact numbers for the people who  
2 participate in this, you know, like if  
3 somebody gets sick or who do I contact in  
4 emergency?

5 MR. KRAMER: Okay. So I have all  
6 -- we have -- we don't get their -- and people  
7 are, as you can imagine, not really open to  
8 giving necessarily their cell phone numbers,  
9 but when they register, whether it's through  
10 Eventbrite or whatever, we have their email  
11 addresses. More important, they have mine  
12 personally. They have my partner Sam's, who  
13 you might remember, was down for prior events,  
14 who is also going to be down for this. And  
15 they also have the number of the private  
16 security firm. So there's three people that  
17 they can call if they can't find anyone else.  
18 And most people -- very, very few people do  
19 this by themselves. So most people do this in  
20 groups of twos, fours, whatever, so that  
21 they're with friends. And if there's an issue  
22 and their cell phone is out battery, let me

1 borrow yours and figure something out.

2 CHAIRPERSON MILLER: Is this  
3 Bourbon Bash being geared to a certain  
4 audience different from, you know, other --

5 MR. KRAMER: It's exclusively 21  
6 and over.

7 (Laughter.)

8 MR. KRAMER: The reality of --

9 CHAIRPERSON MILLER: Well, yes.

10 MR. KRAMER: -- our participants  
11 from past events is 25 to frankly 75 at the  
12 Whiskey Walk, which is the closest parallel of  
13 this event. There was a couple celebrating  
14 their 50th wedding anniversary and they  
15 thanked me for planning their wedding  
16 celebration. I said happy to do it. So we do  
17 get all ages. And we don't get -- and I think  
18 it's a pricing function. We don't get a lot  
19 of 21 to 23, 4.

20 CHAIRPERSON MILLER: Yes, doesn't  
21 sound like it for this.

22 MR. KRAMER: And I'm okay with

1       that.

2                   CHAIRPERSON MILLER:   Yes.

3                   MR. KRAMER:   You know, and also a  
4       lot of people who are in that age group, and  
5       I was there once upon a time, are more  
6       interested -- or can be more interested with  
7       these events in going to one place, sitting  
8       down and enjoying having a lot quickly.  And  
9       the way that we've structured our events,  
10      which is the same way this is, is that is not  
11      an attractive option for them from a price  
12      perspective.  I guess theoretically you could  
13      do that just as anyone who walks into a bar.  
14      But then again, that's not what you're doing  
15      about this event.

16                   CHAIRPERSON MILLER:   Are they  
17      getting special cups to drink?

18                   MR. KRAMER:   No.

19                   CHAIRPERSON MILLER:   No?  It's  
20      just at each establishment?

21                   MR. KRAMER:   No, there's no  
22      souvenir mugs.

1                   CHAIRPERSON MILLER: Okay.

2                   MR. KRAMER: There's no colored  
3 things that they take from place to place.  
4 The only things that they take from place to  
5 place are the laminates that they wear around  
6 their neck, which the bartenders punch a hole  
7 such that there's no way to say -- once they  
8 get served at that venue. And then they can  
9 either stay and have a soda, a burger or  
10 whatever, or they can leave. Or the third  
11 type doesn't come to that bar at all because  
12 they didn't feel like it, they don't like the  
13 bourbon, they don't like that bar, whatever  
14 the case may be.

15                   CHAIRPERSON MILLER: Do you have  
16 different bourbons at the different places?

17                   MR. KRAMER: Yes.

18                   CHAIRPERSON MILLER: Okay. My  
19 final question is --

20                   MR. KRAMER: Yes, ma'am.

21                   CHAIRPERSON MILLER: -- I'm pretty  
22 sure you do this, but for the participating

1 establishments, they all have your number or  
2 whatever to call if --

3 MR. KRAMER: They have my number,  
4 my email, my home address. They might even  
5 have my Social Security number and my dog's  
6 name, for all I know.

7 CHAIRPERSON MILLER: Okay.

8 MR. KRAMER: But I make sure that  
9 they have everything they need --

10 CHAIRPERSON MILLER: Oh, I know.  
11 This is my last question. Okay. I don't mean  
12 to cut you off, but I got your answer. But do  
13 you have anybody roving to see if things are  
14 going well?

15 MR. KRAMER: Okay. So after the  
16 volunteers do check-in --

17 CHAIRPERSON MILLER: Yes.

18 MR. KRAMER: -- they kind of fan  
19 out and help us be eyes and ears. And then we  
20 go around ourselves. I usually make two,  
21 sometimes three laps; walking, not running,  
22 but you know just checking in, just how's

1 everything going? Okay. You running low on  
2 anything?

3 CHAIRPERSON MILLER: Perfect. Oh,  
4 I shouldn't have said last question, because  
5 here's one more. But have you had any  
6 problems in your other pub crawls?

7 MR. KRAMER: No.

8 CHAIRPERSON MILLER: No? Okay.  
9 So everything's been going well?

10 MR. KRAMER: You know, I haven't  
11 had a report of any things from anybody. The  
12 only issue I've had is from participants. You  
13 know, we cut off check-in at 3:00, and there  
14 are people who, you know, say, well, I got  
15 there at 6:00 and I was at the right place.  
16 And I said but that's too late. And, you  
17 know, this is not -- you know, check-in is at  
18 this time, and it says it everywhere front and  
19 center, and you didn't follow that.

20 CHAIRPERSON MILLER: Great.

21 MR. KRAMER: So I guess that would  
22 be a --

1 CHAIRPERSON MILLER: And no  
2 complaints --

3 MR. KRAMER: -- that's a  
4 participant issue.

5 CHAIRPERSON MILLER: -- from  
6 residents or anyone?

7 MR. KRAMER: No.

8 CHAIRPERSON MILLER: Okay. Mr.  
9 Silverstein, go right ahead.

10 MEMBER SILVERSTEIN: Very, very  
11 briefly.

12 CHAIRPERSON MILLER: Yes.

13 MR. KRAMER: Yes, sir.

14 MEMBER SILVERSTEIN: Mr. Kramer,  
15 I've seen you so many times here and at ANC  
16 meetings, and I think I know you pretty well,  
17 even though I don't know you at all.

18 (Laughter.)

19 MEMBER SILVERSTEIN: And I'm just  
20 wondering, how many of these have you run?

21 MR. KRAMER: This is four. Number  
22 four.

1                   MEMBER SILVERSTEIN:  And has  
2                   anybody been arrested?  Have there been any  
3                   problems at all?

4                   MR. KRAMER:  Not that I'm aware  
5                   of.  And, you know, I sent an email with the  
6                   full description to Sergeant McDonnell, which  
7                   he forwarded to Captain Sledge and Lieutenant  
8                   -- and a lieutenant whose name I'm blanking on  
9                   right now.  And I've been in contact with them  
10                  about prior events and they wrote back to me  
11                  yesterday.  Thank you for the information,  
12                  period.  So I think if there was -- and he has  
13                  all my information.  And I think if there was  
14                  an issue up to this point, you would have  
15                  heard about it and/or I would have heard about  
16                  it.

17                  MEMBER SILVERSTEIN:  I don't know  
18                  you very well, but I know John McDonnell very  
19                  well.  And these events, I can look out my  
20                  window at home and I can see these events  
21                  taking place.  And I haven't seen any problems  
22                  and I haven't heard of any problems, and I'm

1 good with it based on that. Thank you, sir.

2 MR. KRAMER: Thank you.

3 CHAIRPERSON MILLER: Other Board  
4 Members?

5 MEMBER ALBERTI: I have a quick  
6 question.

7 CHAIRPERSON MILLER: Yes, Mr.  
8 Alberti?

9 MEMBER ALBERTI: Mr. Kramer, good  
10 to see you again.

11 MR. KRAMER: Yes, sir. You, too.

12 MEMBER ALBERTI: Just one quick  
13 question. You've answered all my questions.  
14 Thank you. One quick question though. The  
15 security firm that you're having to do the ID  
16 checking --

17 MR. KRAMER: Yes.

18 MEMBER ALBERTI: -- are they TIPS  
19 trained?

20 MR. KRAMER: I want to say yes,  
21 but I don't want to speak for them. I mean  
22 they've got -- you know, this is like a

1 national firm, so -- and --

2 MEMBER ALBERTI: So how are you  
3 confident that they know how to do --

4 MR. KRAMER: Just by --

5 MEMBER ALBERTI: I mean it seems  
6 like a no-brainer to check IDs, but it isn't.

7 MR. KRAMER: Yes. Yes. So we  
8 provide them -- even though last time he --  
9 the ID check book, the ones that you -- and he  
10 pulled it out of his pocket and said I'm in  
11 front of you. So if he's licensed, bonded and  
12 insured to do these events, I have to -- and  
13 this is basically all they do. They also  
14 provide armed security, which we don't --

15 MEMBER ALBERTI: What do you mean  
16 this is all they do?

17 MR. KRAMER: In terms of -- you  
18 know, they provide private security for events  
19 of all kinds. And so this is kind of the  
20 least potential for problems in terms of it's  
21 an unarmed --

22 MEMBER ALBERTI: All right. So I

1 mean --

2 MR. KRAMER: So I don't know that  
3 he is specifically TIPS certified, but I  
4 assume that -- I have to believe that he is.  
5 I will double-check that for you. I just  
6 don't -- my reflex is to say yes, just  
7 because --

8 MEMBER ALBERTI: So one of the  
9 things they advertise themselves as is being  
10 -- is someone who can do that function for  
11 you. Is that what I'm hearing you saying?

12 MR. KRAMER: Yes.

13 MEMBER ALBERTI: Okay. I mean the  
14 security firms do all sorts of things and some  
15 of them have nobody on board who --

16 MR. KRAMER: Right.

17 MEMBER ALBERTI: -- would know  
18 anything about checking IDs.

19 MR. KRAMER: He's --

20 MEMBER ALBERTI: That's what they  
21 bill themselves as.

22 MR. KRAMER: I will double-check

1 that, but my strong --

2 MEMBER ALBERTI: I would  
3 appreciate that, if you would, just to make  
4 sure.

5 MR. KRAMER: -- strong belief is  
6 that he has more certifications and letters  
7 and licenses than he knows what to do with.

8 MEMBER ALBERTI: Okay.

9 MR. KRAMER: But I will check  
10 that.

11 MEMBER ALBERTI: Great. Great.  
12 Thank you. That was all. Thank you, Mr.  
13 Kramer.

14 MR. KRAMER: Thank you.

15 CHAIRPERSON MILLER: Mr. Apraku?

16 INVESTIGATOR APRAKU: Yes. Couple  
17 of questions.

18 MR. KRAMER: Yes, sir.

19 INVESTIGATOR APRAKU: You  
20 mentioned that there's a hotline. Is that  
21 hotline number going to be made available to  
22 like patrons, or is that only -- the hotline

1 only for the venues to contact you?

2 MR. KRAMER: Everybody.

3 INVESTIGATOR APRAKU: And --

4 MR. KRAMER: They get a -- so let  
5 -- thank you. So the venue -- I'm sorry, the  
6 participants get a final email with reminder,  
7 check-in by 3:00 at one of your tow venues, at  
8 either Buffalo Billiards or James Hoban's.  
9 You may not check in at any of the other six.  
10 Here is a number to call if you have any  
11 problems. All must be 21 and over.

12 Designated drivers are free. There will be  
13 water at each venue should you, you know, just  
14 -- water stations just for an extra layer of  
15 hydration. If you -- you know, please -- we  
16 say please drink responsibly. And for this we  
17 also say please walk responsibly.

18 INVESTIGATOR APRAKU: Okay. And  
19 then who will be manning the hotline?

20 MR. KRAMER: (No audible  
21 response.)

22 INVESTIGATOR APRAKU: You will be

1 manning the hotline?

2 MR. KRAMER: Straight to the  
3 source.

4 INVESTIGATOR APRAKU: Okay. Let's  
5 see. And are there any food specials or  
6 anything?

7 MR. KRAMER: Yes, there are.  
8 There's a food special at every venue. And  
9 that's a way that we (A) drive food sales;  
10 (B) you know, from noon until 10:00 p.m.  
11 you're eating one meal, if not two. And one  
12 of the reasons that the venues like this is  
13 because it gives them a chance to (A) build  
14 their food sales, but also show new or  
15 seasonal items on their menu. And by having  
16 it, you know, 1 to \$5 cheaper than normal, it  
17 also gives the participants an incentive to  
18 stick around and eat. So, yes.

19 INVESTIGATOR APRAKU: Okay. Then  
20 my last question. What's the size of the  
21 bourbon taste? Is it like just a regular shot  
22 or --

1 MR. KRAMER: No, no, no. It's one  
2 ounce, which we measure from a speed pour, so  
3 there are no, you know, over-pours or under-  
4 pours. And you can have it neat, you can have  
5 it on the rocks, you can have it with a soda  
6 mixer. So in reality this is not eight  
7 drinks. Because when you order a bourbon and  
8 coke at a bar, that's usually going to be two,  
9 sometimes three ounces per drink. So this is,  
10 you know, a -- you know, those shot glasses  
11 that are what most people think of as normal  
12 sized, those are usually an ounce-and-a-half  
13 or two ounces. So when you actually see a own  
14 ounce pour, it might seem to some participants  
15 as smaller, but you know, it's just an ounce.

16 INVESTIGATOR APRAKU: That's it.  
17 That's it for me. You answered pretty much  
18 all the questions I had during the course of  
19 you guys speaking, so --

20 CHAIRPERSON MILLER: Thank you.  
21 Those were really good questions.

22 I just want to follow up on this

1 one-ounce measure.

2 MR. KRAMER: Yes.

3 CHAIRPERSON MILLER: Do all the  
4 bars have the measuring --

5 MR. KRAMER: I deliver them to  
6 them.

7 CHAIRPERSON MILLER: Oh, okay.

8 MR. KRAMER: Yes, I don't --

9 CHAIRPERSON MILLER: It's really  
10 controlled?

11 MR. KRAMER: Yes. Yes, and that  
12 way, you know, so we can say you have this  
13 many people and -- you know, because the bars  
14 -- you know, if a bartender is, you know,  
15 stingy or generous, we just avoid that issue  
16 completely.

17 CHAIRPERSON MILLER: Do you  
18 deliver the glasses, too, or just --

19 MR. KRAMER: No.

20 CHAIRPERSON MILLER: Oh, just this  
21 one-ounce measuring thing? Okay.

22 MR. KRAMER: So some will use

1 plastic cups. Some will use the one-ounce  
2 shot glasses. Some will us a regular rocks  
3 glass. You know, and that speaks to the whole  
4 kind of operation of the venue, which is you  
5 serve your drinks and you serve your food.  
6 You do that. That's what you do.

7 CHAIRPERSON MILLER: Yes.

8 MR. KRAMER: I'm just going to get  
9 people in your door and I'm going to get  
10 visibility on the Web and all that stuff and  
11 promote you guys. But everything else is just  
12 normal. There's just going to be more people.

13 CHAIRPERSON MILLER: And the food  
14 specials, are they advertised ahead of time?

15 MR. KRAMER: Yes.

16 CHAIRPERSON MILLER: Okay.

17 MR. KRAMER: Everything from, you  
18 know, appetizers like sweet potato tots all  
19 the way to burgers and entr,es. Some venues  
20 do one, some do two.

21 CHAIRPERSON MILLER: They get that  
22 in an email ahead of time?

1 MR. KRAMER: (No audible  
2 response.)

3 CHAIRPERSON MILLER: Okay. Sounds  
4 good.

5 All right. Anything else?

6 (No audible response.)

7 CHAIRPERSON MILLER: Okay. Then I  
8 would move that we approve this pub crawl. Do  
9 I have a second?

10 MEMBER SILVERSTEIN: Second.

11 CHAIRPERSON MILLER: Mr.  
12 Silverstein has seconded the motion. All  
13 those in favor, say aye? Aye.

14 You guys aye?

15 (Chorus of ayes.)

16 CHAIRPERSON MILLER: Okay. Then  
17 the motion passes 4-0-0 to approve this pub  
18 crawl.

19 MR. KRAMER: Thank you, sir.

20 All right. Thank you very much,  
21 sir.

22 MEMBER ALBERTI: Thank you. Good

1 to see you.

2 MR. KRAMER: Thank you very much.

3 CHAIRPERSON MILLER: Thank you.

4 MR. KRAMER: Hope you guys have a  
5 nice guy.

6 CHAIRPERSON MILLER: Thank you.

7 You, too.

8 MEMBER SILVERSTEIN: Thank you.

9 CHAIRPERSON MILLER: Have a great  
10 event.

11 MR. KRAMER: Thank you.

12 CHAIRPERSON MILLER: That  
13 completes the cases on the Board's morning  
14 calendar, so we will now recess until this  
15 afternoon's calendar.

16 (Whereupon, the hearing was  
17 concluded at 11:16 a.m.)

18

19

20

21

22

A				D
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