

DISTRICT OF COLUMBIA
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ALCOHOLIC BEVERAGE CONTROL BOARD
+ + + + +
MEETING

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IN THE MATTER OF: :
: :
Ryland S. Greenhouse :
10 Water Street, SE : Fact Finding
Retailer F : Hearing
ANC 6D :
Temporary License Application :
The Yards Park :
Dates of Event: April 28, 2012:
and May 6, 2012 :
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APRIL 5, 2012

The Alcoholic Beverage Control Board met in the Alcoholic Beverage Control Hearing Room, Reeves Building, 2000 14th Street, N.W., Washington, D.C., Ruthanne

Miller, Chairperson, presiding.

PRESENT

RUTHANNE MILLER, Chairperson
NICK ALBERTI, Member
DONALD BROOKS, Member
JEANNETTE MOBLEY, Member

CALVIN NOPHLIN, Member
MIKE SILVERSTEIN, Member

ALSO PRESENT

ABYIE GHENENE, ABRA

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P-R-O-C-E-E-D-I-N-G-S

9:56 a.m.

CHAIRPERSON MILLER: Good morning.

Today is April 5th. Welcome to the D.C.
Alcoholic Beverage Control Board.

My name is Ruthanne Miller. I'm
the Chair and I want to introduce my
colleagues. To my far right is Mr. Calvin
Nophlin. To his immediate is Mr. Donald
Brooks. To my immediate right is Mr. Nick
Alberti. To my far left is Ms. Jeannette
Mobley. And next to me on my left is Mr. Mike
Silverstein.

We have six members in attendance
for the conduct of business today. Three
constitutes a quorum.

And copies of today's hearing
calendar and agenda are available at the
receptionist desk.

The proceedings are being recorded
by a court reporter, and so if you have any
cell phones or electronic devices, please turn

1 them off so they don't interrupt the
2 proceedings.

3 Also, at the table when you come
4 forward that you should find a piece of paper.
5 We'd like you to sign in there and that way we
6 make sure that we get the spelling of your
7 name correct for the record.

8 MEMBER MOBLEY: No. No, no.

9 CHAIRPERSON MILLER: On the table?

10 MEMBER MOBLEY: Just -- good.

11 Thank you.

12 CHAIRPERSON MILLER: Yes, sign-in
13 sheet. Okay.

14 PARTICIPANT: Thank you.

15 CHAIRPERSON MILLER: So I'm going
16 to turn right now to our first fact finding
17 hearing for today. And are you Mr.
18 Greenhouse?

19 MR. GREENHOUSE: Yes, I am.

20 CHAIRPERSON MILLER: Okay.

21 Welcome.

22 MR. GREENHOUSE: Thank you.

1 CHAIRPERSON MILLER: And Mr.
2 Ghenene.

3 INVESTIGATOR GHENENE: Yes, ma'am.

4 CHAIRPERSON MILLER: Our
5 investigator's here. Okay.

6 So we're here just to make sure
7 that your event's going to run smoothly. I
8 think that you should have gotten a series of
9 questions so you're prepared to address those
10 issues.

11 MR. GREENHOUSE: Yes, ma'am.

12 CHAIRPERSON MILLER: Okay.
13 Terrific. Do you want to just start, just
14 give us the overview of your event?

15 MR. GREENHOUSE: Sure. So I am
16 putting together a fun little dodge ball
17 tournament for the city and to come and kind
18 of play under the sun for one day at the Yards
19 Park at the East Lawn. It's going to be two
20 days; April 28th and May 6th. That's a
21 Saturday, the 28th and a Sunday, the 6th.
22 It's an all day event. We have 32 teams

1 coming to play. Each team has eight people
2 per team. And we're also going to have 200 --
3 potentially 200 spectators that come and watch
4 the game.

5 So there are two different themes.
6 The first one is a Republican versus Democrats
7 dodge ball tournament, and these second one is
8 pirates versus ninjas dodge ball tournament.
9 So it should be a lot of fun.

10 MEMBER BROOKS: Excuse me, pirates
11 versus who?

12 MR. GREENHOUSE: Pirates versus
13 ninjas.

14 MEMBER BROOKS: Ninjas? Okay.

15 MR. GREENHOUSE: It's an epic
16 rivalry that's gone through this histories.
17 It's going to be a lot of fun.

18 CHAIRPERSON MILLER: Where do your
19 players come from?

20 MR. GREENHOUSE: So I work for --
21 I'm the director for Adventures of
22 LivingSocial. So we're going to -- we're

1 selling the tickets to the general public, to
2 our listserv. And so our demographic is our
3 customers. All 21-plus. It's a 21-plus
4 event. They're mid-20s, mid-30s. Typically
5 on our events they're about that lane.

6 They're young, they're fun, like to have a
7 good time. We like to show them a good time.

8 CHAIRPERSON MILLER: Great. Okay.
9 So and with respect to the alcoholic beverages
10 that you're serving, how are you handling
11 that?

12 MR. GREENHOUSE: Yes, so this is a
13 21-plus event. So I'll start from the
14 beginning. I guess I'll go through it all.

15 CHAIRPERSON MILLER: Okay.

16 MR. GREENHOUSE: But I hired eight
17 security guards out there. The contract's
18 already signed. Both my staff and their staff
19 will be checking IDs upon check-in. I have a
20 part-time team. I'll have between 15 and 20
21 of my own trained staff there. We have an
22 entire check-in table where customers come.

1 We check their ID first thing. And then once
2 we check their ID, we administer the
3 wristband. That wristband is going to be
4 communicated with both our security guard and
5 the distributors.

6 The color of that wristband, once
7 they see that color, they then have to -- once
8 they're checked, IDs are checked, they get
9 their wristband. They're going to have to go
10 through a second checkpoint where there's a
11 security guard that is basically guarding the
12 check-in area for the actual alcohol
13 distribution. We check their wristband. They
14 go in. They're allowed to have a beer.

15 CHAIRPERSON MILLER: So those who
16 have wristbands are 21 and over?

17 MR. GREENHOUSE: Every single
18 person that will be there has to be over 21-
19 plus, even spectators.

20 CHAIRPERSON MILLER: Oh, okay. In
21 the alcohol area or just watching the --

22 MR. GREENHOUSE: In the alcohol

1 area.

2 CHAIRPERSON MILLER: Yes.

3 MR. GREENHOUSE: And my printer
4 didn't work this morning --

5 CHAIRPERSON MILLER: Okay.

6 MR. GREENHOUSE: -- so I've got a
7 very primitive diagram of everything here.
8 But we're going to fence off the entire park
9 with orange fencing being donated to us by --
10 it's a bike company. But we're going to put
11 fences on the ground. So if you are not --
12 you don't have a wristband, you are not
13 allowed entrance into the area, but you can
14 watch from behind the fence if you want.

15 CHAIRPERSON MILLER: Oh, okay.
16 Okay. And are you offering food as well?

17 MR. GREENHOUSE: Yes. There are
18 two food trucks there, the Tasty Kabob food
19 truck and the Mojo Truck food truck.

20 MEMBER ALBERTI: Good choices.

21 MR. GREENHOUSE: Yes, I don't know
22 if you guys have their food from Mojo Truck.

1 Oh, my God. Their pork sandwich is amazing.

2 CHAIRPERSON MILLER: And did you
3 say you expected 32 teams and 200 spectators?

4 MR. GREENHOUSE: Thirty-two teams
5 of eight. So if we sell out, that's 256
6 players.

7 CHAIRPERSON MILLER: Right.

8 MR. GREENHOUSE: And then 244
9 spectator tickets. So up to 500 maximum in
10 attendance.

11 CHAIRPERSON MILLER: Okay. Have
12 you coordinated with MPD and --

13 MR. GREENHOUSE: As far -- I've
14 met with the Yards Park.

15 CHAIRPERSON MILLER: Yes.

16 MR. GREENHOUSE: The East Lawn has
17 an agreement with DCRA where I don't have to
18 get in touch with them.

19 CHAIRPERSON MILLER: Yes.

20 MR. GREENHOUSE: So I met with
21 them yesterday to double check, but I have not
22 been -- I've not gone to the MPD or fire, EMS

1 or people based off of their special event
2 permit.

3 CHAIRPERSON MILLER: Okay. So
4 they deal with that? Is that what you're
5 saying?

6 MR. GREENHOUSE: Yes.

7 CHAIRPERSON MILLER: Okay.

8 MR. GREENHOUSE: Yes, ma'am.

9 CHAIRPERSON MILLER: Okay. Do you
10 have any specific security procedures, or
11 you're just contracting with security --

12 MR. GREENHOUSE: Contracting
13 security.

14 CHAIRPERSON MILLER: -- personnel
15 and they're taking care of it?

16 MR. GREENHOUSE: Yes, ma'am. Yes,
17 ma'am. So procedure, I haven't been informed
18 that I have to put a procedure down.

19 CHAIRPERSON MILLER: Yes.

20 MR. GREENHOUSE: The security is
21 there for two reasons. One is for safety, to
22 ensure that everybody's safe and fine. And

1 the second one is for the alcohol check. And
2 on the diagram you can see we're going to have
3 them positioned at certain places where
4 there's no alcohol after this point. And
5 we're going to have assigned security to make
6 sure that it doesn't go past that area.

7 CHAIRPERSON MILLER: How about
8 your volunteers? Are they allowed to drink?

9 MR. GREENHOUSE: (No audible
10 response.)

11 CHAIRPERSON MILLER: No?

12 MR. GREENHOUSE: Zero tolerance.

13 CHAIRPERSON MILLER: Okay.

14 MR. GREENHOUSE: My staff does not
15 drink during events ever.

16 CHAIRPERSON MILLER: Okay. And do
17 you have a policy if someone is under age and
18 happens to get a drink?

19 MR. GREENHOUSE: So if somehow
20 someone was smart enough to be able to get
21 through all of those security checkpoints just
22 to get a beer and play dodge ball and they're

1 under 21, they'll be getting tossed out
2 immediately. I spoke with the security team
3 and I've shared with them that if that is the
4 case, they will escort them immediately out
5 and then they'll take care of them outside of
6 the area.

7 CHAIRPERSON MILLER: Okay. Good.
8 Mr. Ghenene, do you have any --

9 MEMBER ALBERTI: I have --

10 CHAIRPERSON MILLER: Oh, I'm
11 sorry.

12 MEMBER ALBERTI: -- some
13 questions.

14 Do you have any concerns that you
15 want to --

16 MEMBER ALBERTI: Yes, I'd like to
17 ask some questions.

18 CHAIRPERSON MILLER: Oh, you want
19 to ask first?

20 MEMBER ALBERTI: Yes, please.

21 CHAIRPERSON MILLER: I'm sorry.
22 Go ahead. I didn't see you.

1 MEMBER ALBERTI: Mr. Greenhouse,
2 first of all, MPD will know. We always let
3 them know of these large events.

4 MR. GREENHOUSE: Right.

5 MEMBER ALBERTI: I mean, because
6 they have to know, right?

7 MR. GREENHOUSE: Right.

8 MEMBER ALBERTI: They know there
9 are lots of people there. But my question to
10 you is, now, the service of alcohol --

11 MR. GREENHOUSE: Right.

12 MEMBER ALBERTI: -- to consume
13 alcohol, is it one area or is it throughout
14 the whole event?

15 MR. GREENHOUSE: So the way that
16 we have it positioned now is you -- there are
17 two areas where the alcohol will be
18 distributed, but they're right next to each
19 other.

20 MEMBER ALBERTI: Okay.

21 MR. GREENHOUSE: Upon getting your
22 beverage you are allowed -- and I can confirm

1 with Yards Park, we're going to have them --
2 you're allowed to walk around and enjoy your
3 beverage throughout the East Lawn --

4 MEMBER ALBERTI: Okay.

5 MR. GREENHOUSE: -- in areas that
6 are not on the actual court them self, if that
7 makes sense.

8 MEMBER ALBERTI: Yes, that makes
9 sense. Well, right, right. Because you don't
10 want them --

11 MR. GREENHOUSE: Right.

12 MEMBER ALBERTI: -- spilling beer
13 on the players, right?

14 MR. GREENHOUSE: Exactly. Yes.

15 MEMBER ALBERTI: So will your
16 volunteers be monitoring people just to make
17 sure, walking through the crowd? Will you
18 have designated people to walk through the
19 crowd just to eyeball it to make sure that --

20 MR. GREENHOUSE: Yes.

21 MEMBER ALBERTI: -- someone who
22 looks too young, because --

1 MR. GREENHOUSE: Yes, sir.

2 MEMBER ALBERTI: -- there are
3 smart people who will get through.

4 MR. GREENHOUSE: Now, I've been
5 doing this for two years. And before I bring
6 anybody on, I train them how to look for it,
7 how to, number one, cut a person off who's
8 underage. Pretty easy to spot.

9 MEMBER ALBERTI: Okay.

10 MR. GREENHOUSE: Number two is to
11 look for signs of over intoxication --

12 MEMBER ALBERTI: Okay.

13 MR. GREENHOUSE: -- and how to
14 handle that. So they're all trained and
15 there's no certification around that, but I've
16 trained them all how to spot that guy or that
17 girl.

18 MEMBER ALBERTI: And you have one
19 entrance and exit at the front gate?

20 MR. GREENHOUSE: One entrance, one
21 exit.

22 MEMBER ALBERTI: so there's no

1 other exits anywhere else in that fencing?

2 MR. GREENHOUSE: Correct.

3 MEMBER ALBERTI: Okay. Great.

4 Thank you.

5 MR. GREENHOUSE: You're welcome.

6 MEMBER ALBERTI: That's all the
7 questions I have.

8 CHAIRPERSON MILLER: Okay. Sorry.

9 I just want to follow up on that though. Do
10 you have a procedure if you find someone
11 that's over intoxicated?

12 MR. GREENHOUSE: We do. Typically
13 what we do is I'll -- if I'm there, they'll
14 inform me. I will go up to the person and
15 check myself, be able to understand what's
16 going on. If they are over intoxicated, I
17 personally say, look, I'm very sorry, but I
18 have to escort you out. Because we'll have
19 security guards here. If that is the case, I
20 will tap a security guard to come help me
21 escort the person out and then we will not
22 allow them back in. So typically they come

1 with friends. We'll then inform their friend
2 and say --

3 CHAIRPERSON MILLER: Okay.

4 MR. GREENHOUSE: -- hey, by the
5 way, your friend is a little -- you know, had
6 a little too much. I have to ask them to
7 leave. Can you make sure they get home
8 safely, whether that's putting them in time
9 out in the corner for the rest of the day or
10 take them out. But they're not allowed back
11 in. But anyone that comes with friends, we
12 always tell the friends.

13 CHAIRPERSON MILLER: Okay. So you
14 don't just kick out somebody who might be --

15 MR. GREENHOUSE: I might kick out
16 somebody (laughter.)

17 CHAIRPERSON MILLER: And when you
18 said you've been doing this for two years, is
19 it this particular event, or just these types
20 of events?

21 MR. GREENHOUSE: These types of
22 events. I've done tons of events over the

1 last two years from river tubing and
2 barbecuing to white water kayaking, rock
3 climbing. And a lot of those do have alcohol
4 -- not part of the activity --

5 CHAIRPERSON MILLER: Yes.

6 MR. GREENHOUSE: -- but
7 afterwards, shooting and drinking is one of
8 our staples. It's a lot of fun. We go out
9 and shoot shotguns and then go to a bar
10 afterwards. We do a whiskey tasting. But
11 I've had two years of experience. Know what
12 the signs are and looking for those things.

13 CHAIRPERSON MILLER: Better than
14 the reverse order, right?

15 MR. GREENHOUSE: Right.

16 CHAIRPERSON MILLER: Okay.

17 MR. GREENHOUSE: No, I'm drinking
18 (laughter). Up in West Virginia that's what
19 they do.

20 CHAIRPERSON MILLER: All right.
21 So I'm sorry, do other Board members have
22 questions?

1 MR. GREENHOUSE: I love West
2 Virginia.

3 CHAIRPERSON MILLER: I got it.

4 MR. GREENHOUSE: Wild one.

5 CHAIRPERSON MILLER: Mr. Ghenene,
6 do you have any concerns or questions you'd
7 like to --

8 INVESTIGATOR GHENENE: Yes, ma'am.

9 CHAIRPERSON MILLER: Yes, okay.

10 INVESTIGATOR GHENENE: I'm kind of
11 familiar with the LivingSocial deals and stuff
12 like that. Is this unlimited alcohol or is it
13 going to be a per drink? Do you pay per drink
14 with tickets and stuff like that?

15 MR. GREENHOUSE: Great question.
16 Each customer upon arrival gets two tickets.
17 Those are two drink tickets that they are able
18 to redeem for a beer at either the Flying Dog
19 area or the D.C. Brau. So there's two
20 breweries coming in. Once they've redeemed
21 those two tickets, they will then be selling
22 the beer for people who purchase more if they

1 like. But each customer is only -- they're
2 only given two drink tickets to redeem for two
3 beers. Spectators as well. Spectator ticket
4 is a \$10 ticket and that give you access
5 inside, given you the wristband an gives you
6 two drink tickets. But after that it's on
7 them.

8 INVESTIGATOR GHENENE: Okay. It's
9 a cash bar after that?

10 MR. GREENHOUSE: Yes, sir.

11 INVESTIGATOR GHENENE: And is it
12 only beer or is there going to be hard
13 alcohol, too?

14 MR. GREENHOUSE: Only beer.

15 INVESTIGATOR GHENENE: Okay. Is
16 there going to be any form of entertainment?

17 MR. GREENHOUSE: Besides my goofy
18 voice on the loudspeaker, no.

19 INVESTIGATOR GHENENE: Okay.

20 MR. GREENHOUSE: The dodge ball
21 tournament itself is kind of the
22 entertainment.

1 INVESTIGATOR GHENENE: Okay. And
2 there's only one kind of wristband?

3 MR. GREENHOUSE: That's correct.

4 INVESTIGATOR GHENENE: That's all
5 I've got.

6 CHAIRPERSON MILLER: Okay. Thank
7 you.

8 MEMBER ALBERTI: Mr. Greenhouse,
9 the servers for the alcohol, well they be from
10 the brewery or your volunteers?

11 MR. GREENHOUSE: They will be from
12 the brewery. My volunteers, my staff is not
13 allowed to serve --

14 MEMBER ALBERTI: Okay. So they're
15 responsible for providing a licensed manager
16 to be there for service then, I assume?

17 MR. GREENHOUSE: Correct.

18 MEMBER ALBERTI: Okay. Good.
19 Thank you.

20 MR. GREENHOUSE: Yes, I've
21 confirmed with them, they will both have
22 licensed managers.

1 MEMBER ALBERTI: Okay. Great.

2 Very good. Thank you.

3 MEMBER NOPHLIN: I have one quick
4 question, Madam Chair.

5 CHAIRPERSON MILLER: Yes?

6 MEMBER NOPHLIN: The placement of
7 your signs, are they going to be -- I'm sorry,
8 I didn't see the diagram.

9 MR. GREENHOUSE: It's okay.

10 MEMBER NOPHLIN: The signs are
11 going to be where, in the entrance or --

12 MR. GREENHOUSE: So I can --

13 MEMBER NOPHLIN: -- where's --

14 MR. GREENHOUSE: If you guys like;
15 I know it's kind of tough to see, and again
16 I'm sorry, my printer decided not to work this
17 morning, but I've got a very primitive design
18 of everything here. Our signs for -- and when
19 you say "signs," the no --

20 MEMBER NOPHLIN: No alcohol, yes.

21 MR. GREENHOUSE: -- alcohol beyond
22 this point?

1 MEMBER NOPHLIN: Yes.

2 MR. GREENHOUSE: They're going to
3 be -- we have our -- we have a whole design
4 team here that creates signs that are very
5 visible for everybody to see. The red area is
6 what's going to be marked, taped off. And
7 we're going to have signs positioned every 20
8 feet. Right in front of the sign it'll say
9 like no alcohol beyond this point. Someone
10 would have to rush through the barrier to get
11 beyond that point or have to go outside and
12 around. We're also going to have security
13 guards. These are the yellows signs, if you
14 can see them. I don't know if you can.

15 MEMBER NOPHLIN: Yes.

16 MR. GREENHOUSE: But we're going
17 to have security guards basically right around
18 each side as well to make sure that alcohol
19 does not go beyond that point, since it is a
20 public park. And there are going to be tons
21 of other people running around.

22 MEMBER NOPHLIN: Yes.

1 MR. GREENHOUSE: But we will have
2 ample amounts of signs everywhere that says in
3 big bright letters probably with a, you know,
4 ninja on top of it, like no alcohol beyond
5 this point.

6 MEMBER NOPHLIN: How many security
7 people are you going to have?

8 MR. GREENHOUSE: Eight.

9 MEMBER NOPHLIN: Eight? And
10 they're going to be there pretty much the
11 duration?

12 MR. GREENHOUSE: They'll be there
13 from 11:00 a.m. to 6:30 p.m.

14 MEMBER NOPHLIN: Okay. Thank you.

15 CHAIRPERSON MILLER: Who do you
16 get your security people from?

17 MR. GREENHOUSE: His name is
18 Norman Buffalo. And I don't remember the
19 exact name of the company, but it was referral
20 from Kathleen Kruczynicki, who's the events
21 manager at the Yards Park.

22 CHAIRPERSON MILLER: Okay.

1 MR. GREENHOUSE: And it's the
2 staff that they use for all their events.

3 CHAIRPERSON MILLER: Okay.

4 MR. GREENHOUSE: Watkins. That's
5 it. Watkins. Yes, Norman's awesome. He's a
6 great guy.

7 CHAIRPERSON MILLER: Okay. Good.
8 Any other questions?

9 MEMBER MOBLEY: No, Madam Chair.

10 CHAIRPERSON MILLER: Okay. It
11 looks good to me.

12 MR. GREENHOUSE: Thank you. Yes,
13 we want to do another one?

14 MEMBER ALBERTI: We'll put it on
15 the calendar.

16 MR. GREENHOUSE: All right.

17 MEMBER MOBLEY: Well, much
18 success.

19 MR. GREENHOUSE: Thank you very
20 much. We hope so.

21 MEMBER MOBLEY: Yes.

22 MR. GREENHOUSE: It's an idea

1 that, you know, it's the primaries. We want
2 to kind of bring the city under one roof and
3 have people from opposite sides have fun
4 together.

5 MEMBER MOBLEY: Sure.

6 MR. GREENHOUSE: So I'm hoping --

7 MEMBER MOBLEY: Yes, good idea.

8 MR. GREENHOUSE: Thank you very
9 much.

10 MEMBER SILVERSTEIN: You really
11 better check for weapons though.

12 MR. GREENHOUSE: Yes.

13 MEMBER NOPHLIN: Knives in the
14 back especially.

15 MR. GREENHOUSE: Yes. No, it's
16 just like any primary. All the Democrat teams
17 play each other. All the Republican teams
18 play each other. And the best teams on each
19 side play off at the end of the day. So
20 they're not going to be battling all day. We
21 wanted to keep the rivalry as separate as we
22 can, but then everybody come together at the

1 end.

2 CHAIRPERSON MILLER: Okay. We've
3 signed your application.

4 MR. GREENHOUSE: Okay.

5 CHAIRPERSON MILLER: And it will
6 be processed. I guess they'll let you know
7 when it's ready.

8 MR. GREENHOUSE: Sure.

9 CHAIRPERSON MILLER: Okay.

10 MR. GREENHOUSE: Do I get up and
11 leave or stay here?

12 MEMBER ALBERTI: You're done.

13 CHAIRPERSON MILLER: You're done,
14 unless you want to watch.

15 MEMBER MOBLEY: Thank you.

16 MEMBER ALBERTI: Good luck with
17 your event.

18 CHAIRPERSON MILLER: Yes, have
19 fun.

20 MR. GREENHOUSE: Thank you very
21 much. Yes, I'm looking forward to it.

22 CHAIRPERSON MILLER: Okay.

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MR. GREENHOUSE: Fingers crossed.

MEMBER MOBLEY: Thank you.

(Whereupon, the hearing was
concluded at 10:11 a.m.)

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